

# “Making the DIFFerence”

## DEER INDUSTRY FOCUS FARMS PROJECT

**Region:** Southland  
**Date:** Tuesday 4 October 2011  
**Hosts:** David and Pam Nind  
**Address:** 142 East Dome Station Road, Lumsden  
**Facilitator:** Craig North ph 0272499309, [deer@wilkinsfarming.co.nz](mailto:deer@wilkinsfarming.co.nz)  
Alistair Gibson 03 302 7779 or 027435296, [agibson@xtra.co.nz](mailto:agibson@xtra.co.nz)

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Programme for the day:

- 12:00-12:30 Bring your own lunch
- 12:30-12:45 Introduction and background on property
- 12:45-2:30 Farm tour, with stops at points of interest.  
(Nitrogen use Balance rep and David)
- 2:30-5:00 Back to woolshed for speakers
- David’s drenching policy
  - ETS reducing your risk (AgResearch)
  - Productivity strategy (TP)
  - Schedule v Contract and FarmIQ (David and SFF)
- 5:00 Refreshments and “round the room” discussion on Hind lactation

Directions: Opposite Five Rivers Cafe on State Highway 6 between Lumsden and Queenstown. (Will be sign posted on the day)

**“More calves, heavier and earlier... and better”**

