# STAGLINE ONLINE

ISSUE: 157 | 08/2020

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Stagline Online is a monthly newsletter for members of the NZ Deer Farmers' Association

# **EXECUTIVE COMMITTEE REPORT**

Hi everyone from the sunny Hawkes Bay.

Along with the rest of the Executive Committee, I am in Hawkes Bay for this year's Next Generation Programme. So far it has been a great event with almost 50 attendees, a fantastic number given the disruption this year and the short notice.

We've had a great time at Smedley Station (hosted by Manager Rob and Jenn Evans) and Temco Ag (hosted by George Williams and Laura Billings and family), really insightful farm tours with knowledgeable hosts, and an interesting workshop day, both of which are a great opportunity for attendees but us older ones who get to tag along!

It felt really appropriate to bring the Next Generation to the Hawkes Bay given their struggles with severe drought. Along with the Next Generation attendees, the NZDFA (this includes the national body, South Canterbury NO, Taihape and Hawkes Bay branches) invited and shouted dinner, along with entertainment from magician Jonathan Usher, for local farmers as bit of a night out and relaxation after a very hard time.

I would also like to pass on thanks to all the DFA branches for their great generosity and acknowledge the national body's contribution of \$10K to Rural Support Trust support farmers in the HB through this time. It has really meant the world to them and it has been gratefully received.

It's hard not to think at this time about how something like Next Generation wouldn't be able to happen in other countries. COVID-19 doesn't appear to be finished yet. We just have to look at our neighbours in Victoria and the second wave of the virus sending Melbourne and surrounds into lockdown again.

It is now more than ever that I encourage farmers to have close contact with your suppliers. You need to keep yourself informed of what is happening in our markets and make the best business decision you can for your farm. I know that this will be hard, the uncertainty of 2020 was unfathomable this time last year. But as deer farmers, we need to remain adaptable for these difficult times, as we have been in the past.

All the best for the next few months.

- John Somerville NZDFA Executive Committee Chair

# COVID CONTINUES TO IMPACT VENISON DEMAND

Companies are confirming orders for the coming chilled season, but the outlook beyond is less clear. Sales of venison through the game season in Europe will be solid, but the deadline for getting venison onto container ships for Europe in time for the game season is late October.

In most years a significant proportion of venison is also airfreighted to Europe in October and November which supports the venison schedule, but with air freight rates sky high this year this seems less likely. This may mean a much sharper reduction in the venison schedule in November then we have seen for many years.

Venison producers will be talking to their venison marketing companies about their requirements and kill space available. DINZ CEO Innes Moffat says that it might be better to sacrifice some carcass weight gains this year for the certainty of getting venison sold chilled into the game season trade.

The market for frozen venison remains very subdued. As had been signalled, there was a carry-over of some stocks of frozen venison from 2019. This is added to the unsold stocks that have built up in the USA and Europe this year as restaurants have been closed.

Other customers such as caterers have seen their business evaporate with the ban on large gatherings in many countries further reducing demand for frozen venison.

While marketers are pursuing other avenues, including retail and online, these will take time and will likely not show significant results immediately.

"The challenge is that the amount of venison sold at retail remains small and there is no easy solution." says Toni Frost, GM First Light Venison. "It is a strategic, planned, mapped out strategy that we've got to work on to actually get the consumers used to eating venison in retail and accepting of it in that form."

DINZ is supporting marketers via an increase in the Joint Promotion Fund this year. This increase highlights this shift in focus from food service to the retail market with supported projects including online and direct-to-consumer sales in New Zealand and Australia, retail promotions in New Zealand and Europe and expanded digital promotions in Europe and USA.

The mater was discussed at the DINZ Board meeting in July. With farmers and marketers around the table the scenarios for future production were discussed and areas where DINZ can cut expenditure agreed.

DFA appointed Board member Kris Orange says "Frustrations with COVID-19 measures in the markets and implications on the farmgate venison price are definitely being felt by farmers around the country, we are all hoping that the measures that the governments of our key markets have put in place will discourage the disease and encourage a faster return to a more normal the way of life that includes New Zealand venison."

## **VELVET MARKET UPDATE**

### **VELVET SEASON FINISHES IN A RELATIVELY GOOD POSITION**



Most NZ velvet exporters report that all their velvet from the current season has been sold.

Statistics NZ report that the value of velvet exports for the season October to June is ahead of the same time previous year. And, exports for the Covid-19 lock-down months March – June are ahead NZ\$10m over last year.

The launch in Korea of 20 new velvet health products this year alone supports strong underlying demand for NZ velvet. 15 of the new products promote their use of NZ velvet (3 contain Russian and 2 Korean). Two of the companies promoting NZ velvet are significant food brands in Korea.

### Photo right: one of the new products launched in Korea that contains NZ velvet

However, this year, velvet exporters have had to navigate added pressures, particularly due to Covid-19. Logistics issues (prohibitive airfreight costs), operating with reduced staff during lockdown as an essential service and all while coping with increasing volumes of velvet has been challenging.

Producer confidence in the velvet industry has resulted in its production virtually doubling over the last few years (and more than trebling in value). It is great to have a confident and growing industry, but the key is to find new markets for increasing volumes.

Although there is the potential for the global recession to reduce spending on high value products, velvet has the advantage of being consumed for both immune function and antifatigue benefits in its core Asian markets. However, confidence from importers is a big factor on pricing levels and it is still too early to ascertain what next season might look like. There will be further challenges ahead during these uncertain times and it will pay to keep close to your velvet buyer.

# DEER INDUSTRY VIRTUAL CONFERENCE - VIDEOS ARE ONLINE



While we may have missed out on our traditional face-to-face Deer Industry Conference this year, we made sure our regular updates were still available for you all. Split over separate sessions over three weeks, viewers tuned in live to an online session via YouTube or Facebook without leaving the comfort of home. These sessions were MC'd by Sarah Perriam and while the sessions were only 50-80 minutes, there was a lot of information and updates jam packed into that time.

For those of you that missed out, click through the links below for bite size videos from this year's virtual conference.

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|    | Walter<br>School SChief |     |   | DUSTRY<br>DRCE 2020 |

(https://youtu.be/VaR8v5VJb0I)

IAN WALKER, DINZ BOARD CHAIR - STATE OF THE NATION (HTTPS://YOUTU.BE/VAR8V5VJBOI)



(HTTPS://YOUTU.BE/IFIAXMK P-G)

<u>INNES MOFFAT, DINZ CEO – THE DINZ YEAR</u> (<u>HTTPS://YOUTU.BE/IFIAXMK P-G)</u>



(HTTPS://YOUTU.BE/S3SLDI KKD4)

TONY PEARSE, DINZ PRODUCER MANAGER - NZDFA (HTTPS://YOUTU.BE/S3SLDI KKD4)



(HTTPS://YOUTU.BE/4UNG-HZ7L88)

<u>JAIME WARD, AGRESEARCH AND SHARON</u>
<u>MCINTYRE, DINZ DEER SELECT MANAGER –</u>
<u>CARLA (HTTPS://YOUTU.BE/4UNG-HZ7L88)</u>



(HTTPS://YOUTU.BE/HX RIE9CXCO)

CATHARINE SAYER, DINZ SCIENE & POLICY

MANAGER - SCIENCE: VELVET COMPOSITION
(WITH Q&A PANEL FEATURING DR STEPHEN
HAINES, RHYS GRIFFITHS AND TONY PEARSE)
(HTTPS://YOUTU.BE/HX RIE9CXCO)



(HTTPS://YOUTU.BE/TOGIC7IWAZK)

RHYS GRIFFITHS, DINZ MANAGER, MARKETS

- VELVET MARKETING (WITH Q&A PANEL
FEATURING ROSS CHAMBERS (PROVELCO),
COLIN STEVENSON (CK), TONY COCHRANE
(PGW) AND HUGH SIGNAL (ALPINE DEER))
(HTTPS://YOUTU.BE/TOGIC7IWAZK)



(HTTPS://YOUTU.BE/PBJMTM7YL8S)

PHIL MCKENZIE, DINZ MANAGER, FARM PERFORMANCE - PASSION2PROFIT (HTTPS://YOUTU.BE/PBJMTM7YL8S)



(HTTPS://YOUTU.BE/YFMC-V8SUFI)

SARAH HOW AND MILLIE HOW - INNOVATION GROUP (HTTPS://YOUTU.BE/YFMC-V8SUFI)



## (HTTPS://YOUTU.BE/QCDYVXU904U)

NICOLA MCGROUTHER AND HUGH JACKSON

- RURAL PROFESSIONALS WORKSHOPS AND
THE BIG DEER TOUR
(HTTPS://YOUTU.BE/QCDYVXU904U)



(HTTPS://YOUTU.BE/XCZIWYFOCFO)

<u>LINDSAY FUNG, DINZ ENVIRONMENTAL</u> <u>STEWARDSHIP MANAGER - ENVIRONMENT</u> (<u>HTTPS://YOUTU.BE/XCZIWYFOCFO)</u>



(HTTPS://YOUTU.BE/6SAXBFEI6UG)

EMMA BUCHANAN AND GRETCHEN KING

- DEER INDUSTRY ENVIRONMENT GROUPS
(HTTPS://YOUTU.BE/6SAXBFEIGUG)



(HTTPS://YOUTU.BE/7VOPZLM9XPK)

NICK TAYLOR, DINZ VENISON MARKETING
MANAGER - VENISON MARKETING (WITH
Q&A PANEL FEATURING VENISON MARKETING
MANAGERS FROM ALLIANCE, DUNCAN LTD,
FIRSTLIGHT FOODS, MOUNTAIN RIVER
VENISON, AND SILVER FERN FARMS)
(HTTPS://YOUTU.BE/7VOPZLM9XPK)

You can also watch each session in it's entirety:

- Tuesday 30th June State of the Nation, The DINZ year, NZDFA and CARLA >> (https://youtu.be/x7igFp7X2QA)
- Tuesday 7th July Science: Velvet Composition, Velvet Marketing and Passion2Profit >> (https://youtu.be/o7isg2Z0k7Q)

Tuesday 14th July - Environment and Venison Marketing >> (https://youtu.be/TiTggyg1rLA)

# WATER RULES NEED TO BE APPLIED SENSIBLY

The government's freshwater policy reforms are now law. Our hope now as an industry is that the health of waterways, rather than arbitrary rules, will drive the way councils enforce the regulations.

The National Policy Statement on Freshwater Management (NPS-FM), National Environmental Standards for Freshwater (NES-FW), stock exclusion regulations, and regulations in the measurement and reporting of water takes will in time affect all deer farmers.

"We appreciate the fact that the government has refined some of its Essential Freshwater proposals in response to feedback from farmers and others," says DINZ chief executive Innes Moffat.

"However there are requirements within the regulations which, if they are applied in all situations as they are worded, will be extremely costly for many farmers and achieve little environmental benefit.

"We are particularly concerned about those deer farmers who run low intensity operations with a very low environmental impact. Any new policies and rules applying to them need to achieve the goal of water quality improvement at least cost and with minimum bureaucracy, while reflecting the minimal risk these operations pose to water quality."

Innes says expecting these farmers to comply, for example, with the same stock exclusion rules as an intensive finishing farm just because both farms are on the flat, would be a waste of time and money. He says it would be far better to focus on actions that will give the biggest water quality benefits, at least cost.

"Having met recently with the minister for agriculture, Damien O'Connor, we are hopeful that the government recognises our good faith and commitment to improved water quality"

Innes says the deer farmers can be proud of the commitment they have made to good environmental management over many years. This was reflected in a recent biennial Survey of Rural Decision Makers, run by scientists at Manaaki Whenua - Landcare Research. This showed that more deer farmers have active environmental plans than any other category of farmer.

"We are also into year 3 of a five year study into the impact of deer on water quality in hill and high country grazing situations, so we will have good data to further refine decision-making.

"So when we say that the deer industry is willing to play its part along with all New Zealanders in improving freshwater quality, these are not empty words. We do so in the knowledge of the very big investment our farmers have been making over many years.

"And we will continue to support our farmers to develop and action their farm plans, identify major environmental risks and adopt the most appropriate mitigations for their particular circumstances."

The new regulations put controls on winter grazing and feedlots, require farmers to have enforceable farm environment plans, set stricter controls on nitrogen pollution, new bottom lines for other measures of waterway health, set higher health standards at swimming spots in rivers and require councils to clean-up urban streams.

Some of the new rules will take immediate effect (from 3 September), while there is a longer timeframe for others. The gazette notice is here: <a href="https://www.gazette.govt.nz/notice/id/2020-go3443">https://www.gazette.govt.nz/notice/id/2020-go3443</a> (<a href="https://www.gazette.govt.nz/notice/id/2020-go3443">htt

For information on how the new regulations will affect deer and other drystock farmers, go here: <a href="https://www.mfe.govt.nz/publications/fresh-water/action-healthy-waterways-information-sheep-beef-and-deer-farmers">https://www.mfe.govt.nz/publications/fresh-water/action-healthy-waterways-information-sheep-beef-and-deer-farmers</a>)

# **OSPRI UPDATE**



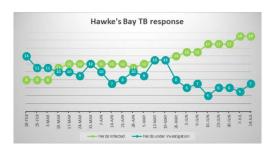
### **NAIT TAGS**

Do you have a stockpile of NAIT tags? If you're moving farm in the next year now is the time to use them up. From December, you can only use NAIT tags at the NAIT location they were issued for. <u>Click here for an PDF information sheet >> (/sites/dinz/files/J1497%20NAIT%20FAQ%20Tags%20for%20a%20fixed%20location%20FA\_Int.pdf)</u>

### HAWKES BAY TB RESPONSE - AS AT JULY 14



\* Herds being investigated are herds that need further testing to determine if they are clear or infected with TB



There are currently 19 herds with a TB infected status in the Hawkes Bay Region of which 14 have completed their first clear whole herd test. Of the 14 herds with one clear test at least 50% are expected to achieve a clear status at their next test. For infected status to return to a clear status two clear whole herd tests are required no less than 6 months apart. On-farm Test intensity for the greater area of interest has been increased and the first round is 90% completed. The final 10% is predominately deer herds.

- Investigations into three herds have closed with no infection identified; five new investigations have begun
- 625 herds have been tested in the entire MCA since November 2019. This equates to 86,871 individual animal tests
- 166 pre-movement tests have been completed since February, a further 24 tests have been allocated to AsureQuality
- Cattle or deer over the age of 3 months being moved from a property within the Movement Control Area, require a clear TB test within 60 days prior to movement
- You can check if your property is in the Movement Control Area by entering your address <a href="https://ospri.co.nz/our-programmes/tbfree/about-the-tbfree-programme/disease-control-areas/where-the-mca-areas-are/">https://ospri.co.nz/our-programmes/tbfree-programme/disease-control-areas/where-the-mca-areas-are/</a>)
- If you're moving farm or herd, you'll need to update your NAIT and TBfree records. A new farm means a new NAIT location number.
   All animals being moved must be tagged and NAIT registered and livestock movements on or off-farm recorded in the NAIT system within 48 hours. You may be required to complete a livestock transporter declaration along with your Animal Status Declaration (ASD). You can download the form <a href="here">here</a> (<a href="https://ospri.co.nz/assets/Uploads/J1387-NAIT-declaration-form-FA2-web-interactive2.pdf">here</a> (<a href="https://ospri.co.nz/assets/Uploads/J1387-NAIT-declaration-form-FA2-web-interactive2.pdf">here</a> (<a href="https://ospri.co.nz/assets/Uploads/J1387-NAIT-declaration-form-FA2-web-interactive2.pdf</a>) or call OSPRI if you need help or advice 0800 482 463
- An aerial possum control operation across 6,000 hectares of the Waitara Valley has been completed in the past week. Factsheets for aerial operations are available by <u>clicking here (https://ospri.co.nz/our-programmes/tbfree/about-the-tbfree-programme/upcoming-pest-control-operations/operational-status/)</u>
- OSPRI's Hawke's Bay TB response webpage features the latest information for farmers go to <a href="https://www.ospri.co.nz/hawkes-bay">www.ospri.co.nz/hawkes-bay</a>
   (<a href="http://www.ospri.co.nz/hawkes-bay">http://www.ospri.co.nz/hawkes-bay</a>)



### (HTTPS://WWW.SARAHPERRIAM.COM/SARAHSCOUNTRYRADIO/EPISODE/3AA8C6D4/VET-UNCONVINCED-BY-OSPRI-CHANGE-WITH-STEVE-STUART-CHIEF-EXECUTIVE-**OSPRI)**CEO STEVE STUART ON SARAH'S COUNTRY

OSPRI is switching to a regional approach, having listened to feedback from farmers about the need to communicate more with stakeholders. Chief executive Steve Stuart will joins Sarah to discuss the changes at OSPRI following the TB outbreak in Hawke's Bay. Click here to listen >> (https://www.sarahperriam.com/sarahscountryradio/episode/3aa8c6d4/vet-unconvinced-by-ospri-change-with-steve-stuartchief-executive-ospri)

# FUTURE DEER FARMERS EXPERIENCE 2020 INTRODUCTIONS

Here are the 5 successful applicants for this year's Future Deer Farmers Experience 2020. These students will experience a busy week learning about deer farming to help them in their careers as future farmers this week (03 – 07 August 2020). Deer Industry NZ and the NZ Deer Farmers Association welcomes you onboard!

A big thank you to everyone who applied for and showed interest in this opportunity, applicants were received from all over the country. Check out more details on the programme here >> (http://www.deernz.org/future-deer-farmers-experience)



Renee is currently working on a sheep, beef, deer and cropping farm in Timaru, South Canterbury. She is studying towards her certification in agriculture level 4 with Primary ITO. She sees this tour as an opportunity to learn more about technical aspects of deer farming, and in particular how to achieve high levels of performance. She is keen to learn more about velveting and genetics in deer.



Carey is currently Junior Stock Manager with Coleridge Downs in the Rakaia Gorge, he completed his cadetship with Coleridge in 2018 and is furthering his studying with Primary ITO towards a Diploma in Agribusiness On this tour Carey is looking to gain valuable knowledge and innovative ideas from other deer farmers and industry experts that he can then take back to the farm to maximise production where he is responsible for finishing and supply of weaner deer.



### Erika Johnstone

Erika is originally from Te Anau, Southland and is currently studying towards her level 3 certificate via the High Country Farming Programme at Otago Polytechnic, Central Campus Cromwell. She would like to use this tour to broaden her knowledge on the industry after helping out on farm a few times with velveting as well as to learn some new skills which will help her in future.



William Bishop
William comes from South Canterbury where the home farm has deer on it. He is currently working at Awakino Station, just out of Kurow while also looking to complete his level 4 with Primary ITO. He is also a former cadet at Coleridge Downs.
Keen to learn more about the deer industry and in particular velveting, William is looking forward to seeing and experiencing what else is out there within the deer industry on this tour.



Jack Olsen

Jack is a first-year cadet out of Smedley Station and is studying towards his level 3 certification after doing 3 years of agricultural studies while at Napier Boys High. A Hawkes Bay local, any chance he gets he works with deer at Smedley he takes it. Over the week of the tour Jack is looking forward to meeting people involved in the industry while learning more about velvet stags and the overseas markets. Good on ya Jack!

Deer Industry NZ and the NZ Deer Farmers Association would like to thank the following industry partners for their contribution during the week and for agreeing to host the group to help them learn more about our special industry;

- · Venison Packers Feilding, Feilding
- Tim Coombs Deer & Stock Transport Ltd, Feilding
- Robbie Bruce, Elgin Farm, Taihape
- Taihape NZ DFA Branch
- Carl Lynch, Silver Fern Farms North Island Deer Rep
- · Ohinewairua Station, Taihape
- Firstlight Foods, Hastings
- Smedley Station and Cadet Training Farm, Waipawa
- Temco Agriculture, Waipawa.

# 2020 MSD ANIMAL HEALTH PHOTO COMP



(https://www.msd-animal-health.co.nz/)Thank you to all those who entered the 2020 MSD Animal Health Photo Competition. With **81** entries from **19** individuals, the judges had a difficult job in picking this year's placings.

While the place getters and highly commended have been announced, voting for the People's Choice place was open until the end of last month.

So without further ado, congratutions to this year's **People's Choice winner**:

### KRISTIL LESLIE - SAY CHEESE FROM GRINNY 258



| HC |                      | ABBIE EATON – FROSTY FAWNS (HALDON STATION)         |
|----|----------------------|---|
| HC |                      | DENISE PAWSEY – WE ARE JUST COMING                  |
| HC | Manual of Assessment | ANGELA MCINTYRE – LISTEN, IT'S A<br>DROUGHT BREAKER |
| HC |                      | SHAYE WOTHERSPOON - WILD<br>NEIGHBOURS              |

| 3RD | STEVE COUPER - SUNSET SILOUETTE |
|-----|---------------------------------|
| 2ND | GRANT CHARTERIS - LINEOUT       |
| 1ST | STEVE COUPER - BIG DOG          |

\*HC = Highly commended

# **NOTICEBOARD**

### **ELK WAPITI SOCIETY NZ AGM**

When: Friday 14th August, 1pm

Where: BNZ Oamaru meeting room, 80 Thames Street, Oamaru

Everyone welcome. As always, looking for new members to join.

Please RSVP to elkwapitinz@gmail.com (mailto:ewsnz@ihug.co.nz?subject=EWSNZ%20Enquiry)

### LOOKING FOR SHORT-TERM DEER FARMING EXPERIENCE

Mark Arnold is a recent agricultural Ag graduate from England currently living/working in NZ and learning as much as he can about our farming industry.

Before his visa expires in November 2020 he is looking to gain some experience on a deer farm.

No previous experience with deer however a keen attitude to work and learn. Has been working on a sheep and beef property in the Hawkes Bay.

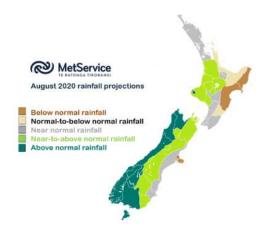
Currently based in the South Island (Queenstown ) but can travel nationwide.

If this is something that you can offer please contact on 027 345 5862 or <a href="markarnold111@gmail.com">markarnold111@gmail.com</a> (mailto:markarnold111@gmail.com)

### VET LOOKING FOR DEER OPPORTUNITY

I'm Marina, a vet from Spain, i am right now doing an internship in dairy cows in New Zealand, but i would really like to work with deer, where can i find some job opportunities?

If you think you've got an opportunity that would be of interest to Marina, please get directly in touch on <a href="Marinaquintanaferraz@hotmail.es">Marinaquintanaferraz@hotmail.es</a> (mailto:Marinaquintanaferraz@hotmail.es)



### METSERVICE OUTLOOK - AUGUST 2020

**The Outlook:** We're currently seeing the blocking high from the end of last month break down and give way to a low heading our way from the Tasman Sea. This will bring a period of mild rain but most of us will notice the cold air in behind this feature more.

This cold air hangs around into week two with a brief ridge of high pressure in the Tasman Sea driving southwesterlies across the country before another Tasman low swings across the North Island. Whilst this feature will drag temperatures up for a time, especially for the North Island, further southerlies in its wake will send them plummeting down again, especially in places exposed to the southerly. Late in the week we have a change on the cards.

A low pressure in the Southern Ocean will drive northwesterlies across the country into week three, producing the wettest week of the month for most, especially the west of both islands. It remains to be seen how much of the rain reaches the still dry parts of South Canterbury. Temperatures will be above average, particularly east of the divide.

The end of the month looks likely to be westerlies with near normal rainfall and temperature patterns for the time of year; slightly warmer and wetter than average as winds shift northwest, slightly cooler and drier than average as they shift southwest.

**Bottom Line:** Don't be fooled by August creeping in with fine weather for most, the second week of the month promises a sharp cold snap with snow for parts of South Island and the mountains of North Island. The second half of the month looks milder and wetter.

You can sign up for the MetService's Monthly Outlook right to your inbox - <u>click here to subscribe (https://about.metservice.com/our-company/ways-to-get-the-weather/weather-email-lists/monthly-outlook-email)</u>.

Source: www.metservice.com/rural/monthly-outlook (http://www.metservice.com/rural/monthly-outlook)

### Joke of the Month

Neil Diamond makes the same healthy smoothie every morning...

Swede, Carrots, lime...

# **CALENDAR OF EVENTS**

| Event  | Date                            | Details  |   |
|--|---------------------------------|--|---|
| Deer<br>Industry NZ<br>Parasite<br>Management<br>Workshops<br>2020 | Various                         | Association are running a ser<br>parasite management on dee<br>morning session for vets to for   | with support from the New Zealand Deer Farmers ries of workshops throughout the country focusing on er farms. The workshops will be held in two parts. A ocus on a technical discussion and sharing suggestions for on session for deer farmers to work through practical sees. |
|  |                                 | Location   | Date  |
|  |                                 | Waikato/Waipa  | Tuesday 11 August 2020  |
|  |                                 | Hawkes Bay   | Date TBC  |
|  |                                 | Taihape  | Date TBC (September 2020)   |
|  |                                 | 2020#.Xv5qvSgza70)  >> TO REGISTER CLICK HE (https://form.jotform.com  |   |
| Deer<br>Workshops<br>for Rural<br>Professionals                    | Tuesday 11th<br>August 2020     | (https://form.jotform.com/201738292178865)  Due to popular demand we are running an Introductory Deer Workshops for Rural Professionals on Tuesday 11th August in Balclutha.  Join us for a full day's immersion into the deer farming industry. This course is suitable for rural support professsionals, bankers, accountants, field representatives, rural support staff and more.  The workshop will include analysis of farm data. Materials and presentations will be supported by local technical experts in areas such as genetics, animal nutrition, environmental management, and the health and management of deer. |   |
|  |                                 | To read more information, clipprofessionals#.Xv54FkBuJzN   | ck here >> (https://www.deernz.org/deer-workshops-rural-<br>1)  |
| Southland<br>Environment<br>AP Regional<br>Fieldday                | Thursday,<br>August 13,<br>2020 | Soil & Water Management (Wintering barns, sediment traps and more) When: Thursday, 13th August (1.00- 4.30pm) Where: Tony & Michelle Roberts - 432 Glenkenich Road, Maitland Come and hear what the Southland Environment Advance Party has been up to. This is the first event to be hosted by this group and they are keen to share what they have learnt and implemented around environmental management over the last 2 years. To read more information, including the programme, click here >> (https://www.deernz.org/southland-environment-ap-regional-fieldday#.XyuSqygzaUk)   |   |

| Event  | Date   | Details  |
|--|--|--|
| Elk Wapiti<br>Society NZ<br>AGM 2020                             | Friday 14th<br>August                                | When: Friday 14th August, 1pm Where: BNZ Oamaru meeting room, 80 Thames Street, Oamaru  Everyone welcome. As always, looking for new members to join.  Please RSVP to <a href="mailto:ewsnz@ihug.co.nz?subject=EWSNZ%20Enquiry">elkwapitinz@gmail.com (mailto:ewsnz@ihug.co.nz?subject=EWSNZ%20Enquiry)</a> .  |
| Central NI<br>Velvet<br>Advance<br>Party<br>Regional<br>Workshop | Tuesday,<br>August 25,<br>2020                       | Making high quality supplements  Date: Tuesday 25 August 2020  Time: 1.00 – 5.00pm  Where: Argyle Hotel, Hunterville  Come along and hear what the Central North Island Velvet Advance Party group have been up to and see how your baleage stacks up with Trish Lewis!  Trish is a forage and nutrition consultant with an Agriculture BSc(Hons). An independent consultant with a wealth of knowledge on making better silage and how best to utilise home grown feed.  All are welcome, but we would appreciate registrations for afternoon tea purposes.  RSVP: amy.wills@deernz.org (mailto:amy.wills@deernz.org?  subject=Central%20Regions%20Velvet%20AP%20Regional%20Workshop%20-%20Making%20high%20quality%20supplements) or register here CLICK TO REGISTER (https://form.jotform.com/202079166055050)  To read more information, including the programme, click here >> (https://www.deernz.org/central-ni-velvet-advance-party-regional-workshop#.XyuS7SgzaUk) |
| The Big Deer<br>Tour 2020  | Monday, August 31, 2020 to Friday, September 4, 2020 | Over the course of the week, selected students will spend time working with and learning from:  • Deer Farmers to gain an appreciation for the passion that they develop for these unique animals  • Deer researchers and scientists  • Agricultural consultants working with deer clients  • Venison and velvet marketing companies.  Applications are now open and close on Wednesday the 19th August 2020.  Successful applicants will be notified by Friday the 21th August 2020.  To read more information, click here >> (https://www.deernz.org/big-deer-tour-2020#.Xv5qyygza70)  |
| North<br>Canterbury<br>Regional<br>Workshop –<br>Supplements     | Friday,<br>October 2,<br>2020                        | Come along and hear what the North Canterbury Advance Party group have been up to and see how your baleage stacks up with Trish Lewis!  RSVP: <a href="mailto:amy.wills@deernz.org?">amy.wills@deernz.org?</a> <a href="mailto:sumy.wills@deernz.org?">subject=Central%20Regions%20Velvet%20AP%20Regional%20Workshop%20-%20Making%20high%20quality%20supplements</a> ) or register here <a href="mailto:CLICK HERE TO REGISTER NOW (https://form.jotform.com/202177899046062">https://form.jotform.com/202177899046062</a> )  To read more information, including the programme, click here >> <a href="mailto:(https://www.deernz.org/north-canterbury-regional-workshop-supplements#.XyuT3CgzaUI)">https://www.deernz.org/north-canterbury-regional-workshop-supplements#.XyuT3CgzaUI)</a>   |